

**Fast Track 3-1-2 Team
Weekly Minimum Activity Requirements**

Conference Call#.	pin no#	Time
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Leader: Go to www.FreeConferenceCall.com to get a FREE conference call number

Our GOAL is to grow our businesses...being accountable to someone else is a great way to "get the job done"... as a part of the TEAM you have a few obligations, each designed to help YOU reach your goal.

Monday through Friday:

Make a minimum of 3 calls/contacts per day...objective is to make 1 appointment per day.

Three calls MUST be made daily:

- to show the plan
- to introduce/sell a product/service
- to share information about the Unfranchise
- to sell a ticket to the next event

Sunday Night:

- Conference Call Time:

Your Obligation for the next 90 days:

- EVERY Sunday night...without exception...Conference Call 7:00pm where we will report our weeks activities and discuss challenges and successes.

Miss 2 Sunday Night Conference calls and you're dropped from the team.

- REPORTING PROCESS: Personal Tally from left to right...numbers only.

- Monday through Friday...call your 3-1-2 partner and report your activities for the day. This call should be encouraging to both you and your partner...help each other get the job done !
- You must contact your partner by phone Monday – Friday (4 out of 5 days/nights per week) 1 day may be emailed. Saturday's and Sunday's can be used to catch-up on your weekly requirements if necessary.

Failure to be on the weekly conference call OR make your daily calls and appointments ...for 2 weeks... and you're dropped from the team. (This is not meant to be judgmental...it is simply a measure of commitment to building your business NOW.

This is a TEAM effort... The entire team is counting on your attendance and participation. In the event that anyone is dropped from the team, your partner will be teamed up with another partner.

For Clarification and a better understanding of 3-1-2 Fast Track go to :

www.UnfranchiseTraining.com/ NA Home... User Name: Distributor Password: gonow

Found under Elizabeth Weber / 10-3-2 Fast Track

OK folks...

Let's build some momentum...Make some appointments...Show the Plan...Sell some products...
and get some guests to the next event !

We BELIEVE in YOU !

The Forms explained: everything in a 3-ring binder with "tabs" so it's easy to keep track and stay organized.

Even your "sticky notes" can be put in here.

Commitment Letter: Fill it out and fax it to your Team Leader

Momentum Sheet: You'll see the "grayed out" areas in the margin...these are *required activities*... the others are for working with your people...or for doing a little extra each day, if you're "on a roll" go for it !

The "codes" at the bottom of each sheet will help you remember what you've covered with each of your prospects

Appointment Sheet: Keep track of each appointment...and where you are in the "process" carried forward week-week.

Tally Sheet: Is used to record your activity prior to the Conference Call on Sunday night...and TRACK your momentum.

Prospect Bios: When you want/need help from your mentor/sponsor with 3-ways...they'll need info to be able to help you.

Contact Info: Split into 2 partner teams

Master Tally Sheet: Used by the Organizer to track the numbers of each of the Team Members..color-coded for partners.

Wishing you MUCH SUCCESS ! Kathi Kost... "Team Tampa Bay"